

PostNord and Zalando sign a three year logistics contract

05-09-2018

The contract covers all of PostNord's four markets in the Nordic region, where PostNord is the sole supplier of logistics solutions to Zalando.

“We are delighted that Zalando has chosen to extend our relationship. What we provide for them represents PostNord's core business within the logistics market: consumer parcels across the Nordics. This extension is a testament to our ability to grow with our customers and to deliver strategic services that respond to their ever changing needs,” says Håkan Ericsson, PostNord President and Group CEO.

The contract includes linehaul, i.e. transportation from Zalando warehouses to PostNord terminals, and distribution from terminals to end-customer. Another unique service, developed specifically for Zalando and currently piloted in Stockholm, is free pick-up of returns within one hour at a location of the end-customer's choice of

delivery.

“Our customers are central to our business, and frictionless delivery and returns services are part of our offering to them. Since our expansion to the Nordics, PostNord proved to be a reliable partner for Zalando, increasing the level of convenience and therefore customer satisfaction. That this successful partnership will continue, is a great positive for us and our Nordic customers.” says Kenneth Melchior General Manager Northern Europe, Zalando SE.

Zalando has been a PostNord customer since they entered the Nordic market in 2010. The extended contract will run until July 31st, 2021.

Source: [PostNord](#)